

Love is in the air, let's breathe it in!

February 2020

Dear Friend:

We all have our favorite love songs. They bring back memories. We may even cry when we hear them. I decided to bring back one that does not only speak words of love but the person is taking action by calling his lover and telling her he loves her. This is a song where the words could be sung/said by either sex. If you have a lover, call him/her and say/sing "I just called to say I love you. I just called to say how much I care. I just called to say I love you; And, I mean it from the bottom of my heart." YES! Do it!



"No New Year's Day to celebrate. No chocolate covered candy hearts to give away. No first of spring. No song to sing. In fact here's just another ordinary day. No April rain. No flowers bloom. No wedding Saturday within the month of June. But what it is, is something true. Made up of these three words that I must say to you. I just called to say I love you. I just called to say how much I care. I just called to say I love you. And I mean it from the bottom of my heart. " - - - Stevie Wonder

It was # 1 for 3 weeks in October 1984. It was in the 1984 movie, "The Woman in Red." It got Stevie an Oscar for the best movie original movie song in 1984.

Tonight I walked Watson (my dog) later than usual. Several street lights were out. Here are the directions for getting them lit. Write down the number of the street light. It is on the pole. The one I reported was in large black numbers with a yellow background. I thought it would be on a metal tag, but it wasn't. Your number may be different, but it is on the pole. Write down the address of the street light. Call 1-800-611-1911 and give the # of the street light and the address of the street light. **Voila!**

Here's what's happening in the real estate market. According to the Multiple Listing Service, in Orange County there were approximately 2,900 residential properties (includes condos, PUDs, etc.) for sale as of midnight 31 January 2020. From 1 January 2020 to midnight on 31 January 2020 there were 1,814 closed sales.

Wishing you love and laughter.

Ellen

"Call and tell a friend you have a friend in the real estate business who is different! Her goal is to get you to say "WOW!" She makes the process FUN! Her motto is, "If I can't have FUN helping people buy & sell real estate, it's time to get out of the business."

* * * * *

DRE Lic #: 00948490

Ellen
Whomsley

"Busy people call Ellen to help them buy and sell real estate."



714-776-3820

FunAnaheimRealtor.com

Ellen's Service Provider Rolodex

(Be sure and say, "Ellen sent me!" Then, call and tell me your opinion of them and their service!)

Do you need a real estate attorney or a trust attorney? I know several. For a referral, call Ellen @
714-776-3820

Chimney Sweep—562-863-5975

Irene Foss—Hair Stylist
South Coast Metro - - - - - 714-915-1159
Free color highlights with Hair Cut or
FREE Hair cut with chemical service (perm-tint)
For this discount say, "My Realtor Ellen sent me."

Are you pregnant and want to have a home delivery or a place for the baby to be born other than a hospital? There are birthing centers. One of my past clients is an RN who decided to be a midwife.

Window Coverings
including shades, shutters, window tinting & blinds—Randy - 949-364-2800
He installed shades on a cathedral ceiling skylight for a past client.

I have a friend who works at a shelter for cats and dogs. Check out their shelter website. www.aaloc.org

Standup Comedy
Gallery of Performing Arts
478 El Camino Real, Tustin
1st Sat of the month - 8 P. M.

Razo Floral
714-392-2156 or 714-271-7123
RazoFloral@Gmail.com

Please note: The above companies are owned and operated independently from Ellen Whomsley and Goldenwest Properties-Brea. Their names and services are offered so you can take advantage of people I know, have used, or would use again. However, neither Goldenwest Properties - Brea or I will guarantee or assume liability of their services or their products some of which may be offered on this page. You should always get a clear understanding of the services and products you buy. If you want a service or a product not listed, call and ask if I know someone.

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When one is a "zero" on Google, one works harder. How can I help you?

Feb 2020
Anaheim—CA

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Ellen
Whomsley

REAL COMMENTS

"Words that inform, stimulate and entertain..."

"Because people matter most"



714-776-3820 **FunAnaheimRealtor.com**

"It's love that makes the world go round."

W. S. Gilbert, dramatist, & writer

"Neither a lofty degree of intelligence nor imagination nor both together go to the making of genius. Love, love, love, that is the soul of genius." Wolfgang Amadeus Mozart

Did you ever think that love is your true self? If that were true, we would know we are not defined by our possessions, or our career. We would not put our happiness on hold until we get the college degree, the job, the sale, the love of our life, or anything we want. We would accept our life the way it is. We would reverse engineer our lives by being happy now. We all know that happiness begets happiness because we have experienced that as being true!

People, places, events, or circumstances do not create happiness. Happiness is an emotion we choose to create in ourselves, sometimes as a result of people, places, events, and circumstances. In fact, we can choose to create happiness instead of being fearful, anxious, doubtful, stressed out or worried by the way we represent circumstances to our mind. Someone has said, "If we do not like the way our life is, then change the way we think about it." A friend recently said, "Accepting life as it is, is the key to living."

If you and I were told we only had 5 minutes to live, what would we do with that time? I would call my loved ones and tell them, "I love you." Yet, I sometimes go a week without expressing that love. So, today, I am telling my 2 adult children that I love them. I challenge you to do the same. Let us both light the flame of love inside ourselves and then spread it out into the world. I am told that when the end of my life comes, I will want to remember how well I loved and was loved — not that I lived or didn't live in a clean house!

Do you think I could sell your home for the most amount of money in the least amount of time and hassle? Then tell someone. Tell your heirs that you want me to sell your properties, when you are no longer able to contact me. Call Ellen @ **714-776-3820**



How can I most help you?
What do you want from me?

Buying Tips:

Don't quit your job! One of the last things a lender does is run your credit report. Don't buy anything with your credit card after the lender has run your credit report. Wait until after you close escrow. I had a buyer use the credit card to buy a dining room set for her new home. When the lender ran the credit report prior to closing escrow, she no longer qualified to buy the house. So, she took it back and had the purchase removed from her credit report. Escrow closed.

Quotes:

"Realtors do far more than sell homes. They are the champions of millions of home owners. Realtors have a higher calling because, no matter what you believe the American Dream to be, it's a lot easier to achieve with a roof over your head."

.....**Dave Stefanides**
CEO Org Co Assoc. of Realtors

"The willingness to forego instant gratification is still the best definition of maturity I know of."

..... **Robert Ringer**, author

"The child is the father of the man."

William Wordsworth
..... Poet

"80% of success is showing up.

..... **Woody Allen**

..... Actor, Writer

"Resentment is like drinking poison and hoping it will kill your enemies."

Nelson Mandela



An oyster that has not been wounded produces no pearls. Pearls are products of pain; the results of the entry of a foreign substance AKA irritant such as a wayward food particle which becomes trapped in the mollusk. (Google says via American Museum of Natural History that contrary to popular belief, pearls hardly ever result from the intrusion of a grain of sand into an oyster's shell.)

When a foreign substance is trapped in the oyster, nacre cells of the oyster go to work and cover the object with layers and more layers which protect the helpless body of the oyster. As a result, a beautiful pearl is forming. An oyster that has not been wounded in any way, produces no pearls, because the pearl is a wound healed.

The same can happen to us. Have you ever felt hurt by the rude words of someone? Have you ever been accused of having said things that you didn't? Have your ideas ever been rejected or misunderstood? Have you ever suffered the blow of prejudice?

So, produce a pearl! Cover your wounds with several layers of love. Unfortunately, there are very few people who are interested in that kind of movement. Most people just learn to cultivate a grudge or sorrows, leaving open wounds and feeding them with various types of feelings. Therefore, not allowing the healing process.

So, in practice, what we see are many " empty oysters", not because they have not been injured, but because they could not forgive, understand and transform the pain into love.

February which is called the month of love is a good time to think of making amends/forgiving someone. A smile, a look, a gesture, most of the time, is worth more than a thousand words! - - - - - FB & Google.



As I understand it, you have a home and you want me to help you find a house you can put it in. GREAT! You are right! A home is where the hearts are. Let's go on a treasure hunt and find you a house to put your home in!

* * * * *

Did You Know?

People are more agreeable if you are on their left side.

----- **The Gods of Guilt**
----- Michael Connelly
----- Google

Whoever would have thought I would find something to share with you in a "who-done-it" book?

Quotes:

"If you live to be a hundred, I want to live to be a hundred minus one day, so I never have to live without you." -

----- **Winnie the Pooh**

"We don't see things as they are. We see them as we are."

----- **Anais Nin**

"There is no mistaking love. You feel it in your heart. It is the common fiber of life, the flame that heats our soul, energizes our spirit and supplies passion to our lives. It is our connection to God and to each other." -----

----- **Elizabeth Kubler-Ross**

"A real friend is one who walks in when the rest of the world walks out." ----- **Anonymous**

Shakespeare

2 of the classics:

Hamlet and The Tempest

William Shakespeare's plays have been read and performed for more than 400 years. A close study of his works reveals timeless lessons about human nature, which offer a mirror for examining one's own character.

In *Hamlet* and *The Tempest*, Shakespeare considers those virtues and vices that make self-government and statesmanship possible or impossible to achieve.



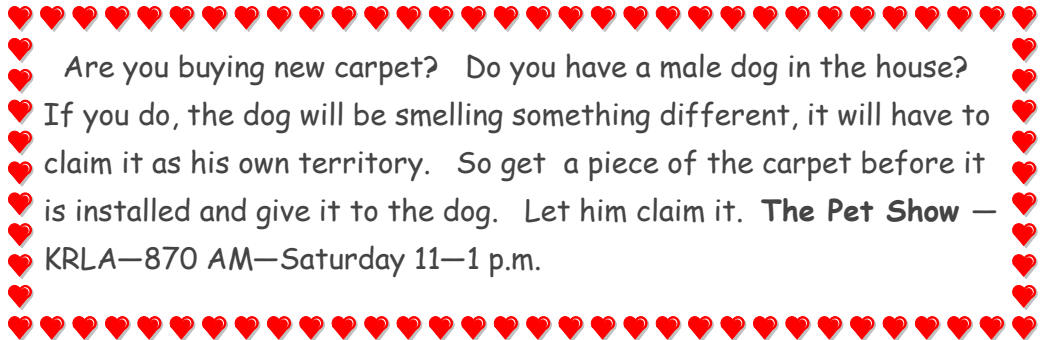
Californians:

Vote "NO" on Prop 13

If you don't, your property taxes will go up.

Consequently, if you are a renter, your rent will go up.

For more information go to: www.HJTA.org



Do you want to know what the prices of homes are in your neighborhood or any neighborhood in Orange County?

Great! Ask me!

Get a free report with up to the minute statistics based on all the homes for sale and have sold in your zip code over the last three months in all price ranges. To get your free report on the house prices in your zip code, just call **714-776-3820**.

Real Estate Corner



Remember, you are very special. Thanks for choosing me to be your Realtor. I am glad I know you!

Comments from someone:

"I want to thank you for being a big part of our American dream."
..... Irene and Joe R.

That was written in a letter I received from Irene and Joe R. They were my very first sellers over 30 years ago.

Did you know? It makes no difference if the market is up or down, people are still buying and selling houses. They may be moving out of state, or moving a few miles to be closer to work or get in a better school district. Perhaps they are empty nesters who want to downsize into a smaller house or a condo. Or, a young family that wants to move from a condo into a house with a back yard.

The next time you are in a conversation with someone and they are thinking about moving. Take out your phone and call me.

* * * * *

THANK YOU for reading my newsletter. I hope it was FUN, interesting, had great content, and was valuable to you.

And...as Mae West would say, "Call me!"

Ellen C. Whomsley
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Ellen, I'm thinking about selling my home, what ideas do you want me to consider or questions will you ask me when I see you?

Questions I will ask you:

- ◆ What is your motivation for selling?
- ◆ Why are you selling? It sounds like the same question, but I am looking to determine, are you wanting to have a gain or want to get rid of pain.
- ◆ Have you tried to sell your home before?
- ◆ If you have a check coming, what are you going to do with the money?
- ◆ What do you really like about your home? Because what you like about it, your buyers will probably also like about it. I want to mention that information on the computer as well as on the flyers at your house.
- ◆ What don't you like about your house? There may be a buyer that is looking for just that thing. There may be a buyer with hearing problems, that won't hear the train whistle that drive you bonkers every time you hear it.

Years ago there was a billboard along the freeway by a well known real estate company at that time that said, "There is a buyer for every home."

* * * * *

Ideas to prevent a burglary

1. **Maintain your property.** Especially in the wintertime, many people stay indoors and neglect issues such as peeling trim or an overgrown yard. But if the home looks unkempt, thieves may think it's abandoned and, therefore, an easy target.
2. **Know your neighbors.**
3. **Assess your home's vulnerability.** Walk to the curb and face your house. Ask yourself, "How would I get in if I were locked out?" The first thing you think of, whether it's the window with a broken lock or the door that won't shut all the way, is exactly how a thief will get in. Think like a burglar, then fix those things.
4. **"Lock your doors."** It's amazing how many people think they live in a safe-enough neighborhood not to have to lock their doors when they leave. Some facts: In 30 percent of burglaries, the criminals access the home through an unlocked door or window; 34 percent of burglars use the front door to get inside; and 22 percent use the back door, according to the FBI Uniform Crime Report.
5. **Consider surveillance cameras.**
6. **Mark your valuables.**
7. **Remember the power of light.** Criminals don't want to be seen.
8. **Don't leave exterior lights on all the time.**