

# Carpe Diem!

January 2020



"Sometimes it feels cold. And you feel all alone. But, hold on, better days are coming. But hold on, better days are coming. It can be rough in this world. I know it ain't easy but hang on in there. I know better days are coming. . . ." **Better Days**, words by Le'Andria

Johnson—Gospel singer— The season 3 winner of the BET gospel singing competition show Sunday Best.

Dear Friend:

It's January and in January, a lot of us start making plans for the coming year. We want things to be different. Some of us want something *wildly* different. But, we don't know how to get it. Because we are desperate for things to change, some of us are making New Year's Resolutions. We are willing to change, but we don't know what or how to change in our actions.

Some of us want to be on stage and hear the applause after a scene, or be a stand up comedian and hear the laughter, win an award with all of our friends and relatives there to see it happening, others of us want to have a business, make more sales, walk down the aisle, maybe it is job where you can use your God given talents to make a contribution to humanity, or any other wonderful dream.

If our dream is bigger than what we are used to, something we might consider a miracle, then we need to do something *wildly* different. They tell us that if we can dream it, we can have it. I don't know about that, but, the latest information I have heard is to "shut up, and listen for the next step." For me, that is doing something *wildly* different.

So, join me in doing something *wildly* different to achieve your dream. **Remember**, The sperm that became us swam better than other sperms. We are winners!

**Remember**, the purpose of my business is to provide you with such a high level of service that you gladly introduce me to your friends, family, and anyone else you know who might need my help. After all, a referral is introducing someone you care about to someone you trust.

**What's happening in local real estate?** In December approximately 3,323 residential properties (includes condos & townhouses) were for sale and there were 2,469 closed sales. (I closed one in Anaheim in September. YEAH!!!)

"Call and tell a friend you have a friend in the real estate business who is different! Her goal is to get you to say "WOW!" She makes the process FUN! Her motto is, "If I can't have FUN helping people buy & sell real estate, it's time to get out of the business."

\* \* \* \* \*

*Ellen*  
Whomsley

"Because people matter most."



714-776-3820

FunAnaheimRealtor.com

# Ellen's Service Provider Rolodex

(Be sure and say, "Ellen sent me!" Then, call and tell me your opinion of them and their service!)

## Pianos

If you want to buy a piano, buy from someone who knows pianos, just doesn't sell them!!!  
He was a concert pianist!  
Ask for Robert - - 949-944-3729

## Computer Tech

**Jim—714-544-3589**

Chimney Sweep—562-863-5975

Irene Foss—Hair Stylist

South Coast Metro - - - - - 714-915-1159

Free color highlights with Hair Cut or

FREE Hair cut with chemical service (perm-tint)

Irene will go to your home.

**For this discount say, "My Realtor Ellen sent me."**

## Standup Comedy

Gallery of Performing Arts

478 El Camino Real, Tustin

1st Sat of every month — 8 p.m.

**Info: 714-669-3048**

## Elegant Diva Shoes

2413 S. Fairview # D, Santa Ana

South East corner Fairview and Warner

**714-454-6448**

I have a friend who works at a shelter for cats and dogs. Check out their shelter website.

**[www.aaloc.org](http://www.aaloc.org)**

## Florist

Ask for Laura:

**714-392-2156—714-271-7123**

**RazoFloral@Gmail.com**

Please note: The above companies are owned and operated independently from Ellen Whomsley and Goldenwest Properties - Brea. Their names and services are offered so you can take advantage of people I know, have used, or would use again. However, neither Goldenwest Properties - Brea or I will guarantee or assume liability of their services or their products some of which may be offered on this page. You should always get a clear understanding of the services and products you buy. If you want a service or a product not listed, call and ask if I know someone.

\* \* \* \* \*

DRE Lic #: 00948490

*Ellen*  
Whomsley

"Busy people call Ellen to help them buy and sell real estate."



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When one is a "zero" on Google, one works harder. How can I help you?

Jan 2020  
Anaheim—CA

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Ellen Whomsley

**REAL COMMENTS**

"Words that inform, stimulate and entertain..."



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**Greet the New Year Differently**

Do you think New Year's Resolutions is a waste of your time? Is it something you tell yourself you have to do, if you want things to be different in the next year?

Wouldn't it feel good to be excited, instead of frustrated, as you start your next year?

Instead of writing New Year's Resolutions, write a letter to your future self, to open one year from now. Imagine, you are already looking back, a year from now and see all that you have already accomplished and experienced in 2020.

Write yourself a letter to your future self AS your future self—in the past tense. Remember, it is written as if it has already happened. Because doing so puts you in the mindset of realizing , not just hoping to realize, your dreams. .

Thank yourself for who you were in 2019.

Thank yourself for what you finally let go of. And, how it "FREED YOU." Every time I throw something away, that was hard to throw away, I say, "YEAH!"

Thank yourself for what you took full responsibility for in your life. And, how it ALLOWED YOU TO ACCEPT AND LOVE YOURSELF more.

Thank yourself for the courage you had to step INTO VULNERABILITY in a moment when you want to do everything but that. And, HOW IT MADE YOUR HEART GROW.

Thank yourself for what you finally committed to wholeheartedly. And, how it led to your incredible abundance and satisfaction.

Make your 2020 story like the greatest NY Times best selling book. Make it a triumph of personal power and confidence. See yourself happy every step of the way.

Sign it and put in an envelope with the words: "To be opened on December 31, 2020." Put it in a special spot for safekeeping.

**YEAH!!!!**



How can I best help you in meeting your real estate goals?

Happiness is an inside job.

Don't assign anyone else that much power over your life.

Manly Hale

So, I asked you to name all the things you love, and how long did it take for you to name yourself?

*Ellen*

When you finally get that call, meet that person, walk that walk, do you think you will even care that there were a few dark and scary moments in a journey that made them all possible?

Trust me, you won't even remember.

The Universe

## Prop 13

If you are a follower of the Howard Jarvis Taxpayer Assoc., you are aware the "powers that be" want to destroy it.

There will be a massive \$12 billion property tax increase law on the ballot this November. But, they are not even being truthful about what their law will do. They hide it under the name of "California Schools and Local Communities Funding Act of 2020."

The biased title for the initiative petitions themselves does not say that the measure increases taxes, merely that it "increases funding" by "changing tax assessment." You may have heard it called, "split roll" initiative. It would remove one of Proposition 13's most important protections — the limitation on annual increases in taxable value — from business and commercial properties. It would repeal in part an important protection of Prop. 13 and result in billions in higher property taxes every year. If you are a renter, and your landlord's property taxes go up, most likely your rent will increase. The increased tax burden will be passed along to consumers and taxpayers who are already struggling with the cost of living.

Currently, Prop 13 allows commercial and residential properties to be taxed the same. The new law will split commercial from residential and allow commercial to be taxed at a different rate. If commercial properties taxes go up, you can be sure, the prices of the items they sell will increase. I don't know about you, but I really do not want to pay any more for my groceries, gas, hair cuts, tires, paint, nuts, bolts, screws, hammer, coffee, refrigerator, washing machine, restaurant meals, etc. Just because our California politicians cannot control their spending like you and I have to, they think the taxpayers can and will pay more in property taxes and items they buy.

Besides not being truthful about what the law will do, the people who gathered signatures for this initiative were not truthful. They had signs in front of super markets and shopping malls that said, "Protect Proposition 13" or similar wording, as if the measure actually benefited taxpayers and property owners. Putting it bluntly, that was an abject lie. If you signed that petition, go to HJTA.org to reverse that action.

HJTA.org has a petition for you to sign that will be taken to the Governor and all elected officials who represent you.



As I understand it, you have a home and you want me to help you find a house you can put it in. GREAT! You are right! A home is where the hearts are. Let's go on a treasure hunt and find you a house to put your home in.

\* \* \* \* \*

**Ready to feel better & heal faster?**

Many scientific studies have found that people who consciously focus on gratitude experience greater emotional well-being and physical health than those who don't.

One way to begin the process is to keep a daily gratitude journal. Each night before you go to sleep, write down or state out loud 5 things you are grateful for. i.e., Today I am grateful for my strong legs which let me walk, the fresh air I breathe, the love I share with my children and everyone else, the healthy delicious salad I made for lunch, and the bed I get to sleep in every night. I am grateful for Watson, the Shih Tzu, I have which walks with me every morning and night. I might not walk if I didn't have him.

YES! I am grateful I am alive.

**Health Corner:**

If you get nothing else out of this column, I hope you will get:

**We Are What We Put in Our Mouths.**

Do you know that in the next 90 days you are going to completely replace your liver? You will also have new skin, new lungs, new taste buds, and a new digestive tract and more! Don't believe me? Google it!

Our 2020 body will be built out of whatever we eat, drink, and put in our mouths! So, we need to stop eating food that is no good for us.

We all know the # 1 cause of cancer is smoking/cigarettes. My husband started smoking while in military service. Some days he smoked 3 packs. Of course he said, "I didn't smoke all of the cigarette. I laid it down and it just burned." Anyway, he smoked for over 50 years. Finally, one day he said, "I am ready to stop smoking." And, he did!

The # 2 cause of cancer is being over weight. There are lots of programs to assist people to lose weight. My friends tell me Overeaters Anonymous works for them. Check it out via the web.

We all know alcoholic beverages can cause liver problems, if you know/think you are imbibing too much, go to AA. It has been around for years and works for many people!

So, if you want your new liver to be a healthy one, and you smoke or are overweight, then change what you put in your mouth. You may be hopeless, but you are not helpless! Put down the fork, food, alcohol, and cigarettes!

Here's to a healthy liver, lungs, and other vital organs in 2020!!!

\* \* \*

**If You Don't Have Time to DO IT RIGHT, When Will You Have Time to Do it Over?**

**John Wooden**

# Real Estate Corner

## Ellen, What can you tell me about Rent Control?

In November of last year The Local Rent Control Initiative failed by a vote of 60% to 40%. Yet, our State Legislators went against the will of the people and Gov. Newsom signed the Tenant Protection Act of 2019 and Tenancy Rent Caps will take effect on 1/1/2020.

Some of the major provisions are:

**RENT CAP:** A cap on annual rent increases set at 5% plus inflation, up to a maximum of 10% a year. This cap applies retroactively to all rent increases since 15 Mar 2019.

**JUST CAUSE:** A prohibition on owners from terminating tenancy without "just cause" or 1 of the 15 specific reasons divided into 2 categories of "at fault" and "no fault".

### EXEMPTIONS:

The bill's just cause eviction provisions protect tenants who have been in possession for a year or more.

Certain types of housing are exempt including:

- 1.) Single family homes and condos (if tenants have received notice of the exemption and the owner is not a REIT, corporation or LLVC owned wholly or in part by a corporation.
- 2.) Homes built in the last 15 years.
- 3.) Owner occupied duplexes.
- 4.) Owner occupied single family homes, where 2 or fewer rooms are rented out. (note: exempt from just cause but not rent cap)
- 5.) Government assisted housing

I want to know why a home built in the last 15 years is exempt!!! Government assisted housing— why is it exempt? The government can pay more for rent than a working person? That is our tax money!!! Does that make sense?

I believe rent control ultimately hurts renters in the long run.

**REMEMBER** whenever the government limits one group of people, it can limit another group of people. How about next year, Gov. Newsome signs a bill that limits the amount a property owner can sell his home for? Would you like that? I wouldn't! Or, how about limiting the amount a gas station can charge for gas, or an automobile company can get for a car, an attorney can charge, a CPA can charge, or food prices?

I do not believe California housing is a right. You can live somewhere where housing is not so expensive. People are amazed at the prices of homes in OC. They either buy something they can afford, go to another area in CA, or they don't buy. The answer is to find some place to live and provide for yourself and your loved ones the best you can. We don't take from someone that has more than we have. Delaying gratification is a sign of maturity. "Most folks are as happy as they make up their minds to be." - Abraham Lincoln



### Testimonial:

"I called several agents. No response. Ellen knocked on our door. With her as our agent we bought 2 houses and sold 1." . . . . .  
..... Gary & Margaret G.

My purpose is to provide you with such a high level of service that you gladly introduce me to your friends, family, and anyone else you now who might need my help. This is the true purpose of my business. This is how I guarantee that all of my clients receive the highest level of service.

**Did You Know:** The hardest words in the English language to say are: "I don't know."

----- "*Think Like a Freak*"  
By Steven D. Levitt & Stephen J. Dubner

**Hollywood Squares**—a comedy show that was not scripted!

Q—What is good reason to pound meat?

A—Loneliness (The audience laughed almost 15 minutes!)

**THANK YOU** for reading my newsletter. I hope it was FUN, interesting, had great content, and was valuable to you.

And, as Mae West would say, "Call me!"

Ellen C. Whomsley  
BRE Lic.#: 00948490  
Goldenwest Properties-Brea  
714-776-3820  
FunAnaheimRealtor.com