

13 Questions to Answer Before You Buy Your New Home in Orange County California

I'm Ellen Whomsley and I help people navigate the twists and turns of buying or selling a home, and I keep it FUN. I have found homes for buyers even after they had been with another agent and wanted to give up. I have sold homes faster than the seller ever thought was possible! Consequently, with me as your Realtor, you will never, never, never give up.

When you are planning to buy a house or property, there are a number of questions you will want to answer to make sure you are prepared. Here are 13 questions to consider before you start looking for the perfect property for you.

1. Have you talked with a lender to determine what price home you can buy? If not, that should be your first step. (Inquire about recommendations for a lender.)

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2. Have you decided what you want to actually pay for a home? (This may be less than your available pre-qualified amount.)

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3. When do you want to be in your new home?

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4. Do you have a school district you want to live in?

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5. What city do you want to live in?

NOTES:

6. What do you want in a home?

How many bedrooms?

Baths?

Family Room?

Air conditioning?

Swimming pool?

Garage 2 or 3?

Do you have any pets we need to make sure there is space for?

Do like to do yard work?

Do you want space for a garden?

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7. Do you want a perfect house, or are you willing to paint, install carpeting/tile, update the kitchen, etc.? How much are you prepared to spend for upgrades?

NOTES:

8. If you have been with another agent previewing homes, have you seen any you liked? Did you make any offers? What are the reasons your offer was not accepted?

NOTES:

9. If you are currently renting, find out how much notice you must give your landlord before you can move.

NOTES:

10. Have you disposed of things in your closets and cupboards that you don't want to take with you?

NOTES:

11. Is your freezer empty? If not, begin eating the food in it because you can't take it with you.

NOTES:

12. If I called you today and told you, "I think I have found a perfect home for you, when can you see it?" What would you say?

NOTES:

13. If I found you your perfect home and the seller accepted your offer, could you consummate the sale in 30 days or less? If not, what would be stopping you?

NOTES:

If you want help buying a house or property in Orange County, California, give me a call. I love to connect with people in my area and it's a pleasure to assist you to find your perfect home, easily and while we have fun!

Ellen Whomsley

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